



GOVERNMENT SERVICES & TECHNOLOGIES CONFERENCE

TRENDS AND ISSUES IMPACTING
GOVERNMENT CONTRACTORS

November 12, 2009

The Westin Huntsville, Huntsville, Alabama

CONFERENCE SCHEDULE NOVEMBER 12, 2009

Time	Event
8 – 9 a.m.	Registration and Continental Breakfast
9 a.m.	Opening Remarks Don Blair, Raymond James
9 – 9:30 a.m.	A Research Analyst's Perspective Brian Gesuale, Raymond James
9:30 – 10 a.m.	Current Trends Impacting Government Contractors and the Huntsville Community Kevin Plexico, INPUT
10 – 10:20 a.m.	Break
10:20 – 11 a.m.	M&A Valuations and Strategy Don Blair, Raymond James Jeff Roncka, CRA International
11 – 11:45 a.m.	Panel Discussion: Industry Dynamics and M&A Trends Moderators: Brian Gesuale, Raymond James Kevin MacCormack, Raymond James Panelists: Walter Batson, Camber Corporation John Wynn, Lanier Ford Shaver & Payne Terry Glasgow, NCI Eric Wolking, Stanley Associates
11:45 a.m. – 1 p.m.	Lunch and Keynote Address Lt. Gen. Henry A. Obering III Former Director of Missile Defense Agency

KEYNOTE SPEAKER: Lieutenant General Henry A. Obering III



Lt. Gen. Henry "Trey" Obering served as director of the Missile Defense Agency (MDA) from July 2004 until his retirement in November 2008. The agency's mission is to develop and deploy an integrated, layered ballistic missile defense system capable of protecting the United States and its allies against all ranges of missiles in all phases of their flight. As director, General Obering was the acquisition executive for all ballistic missile defense systems and programs.

General Obering, a native of Birmingham, Alabama, entered the Air Force in 1973 after completing the University of Notre Dame's ROTC program as a distinguished graduate. He received his pilot

wings in 1975 and flew operational assignments in the F-4E. The general was later assigned to the space shuttle program and participated in 15 space shuttle launches as a NASA orbiter project engineer and was responsible for integrating firing room launch operations. Other assignments included tours with the Air Force inspector general, the Defense Mapping Agency and Electronic Systems Center.

Prior to his assignment at MDA, the general planned and programmed 68 joint Air Force and international programs, including Global Hawk and Predator, with a \$28 billion budget as mission area director for information dominance on the Air Staff.

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REGISTRATION

There is no cost to attend for invited guests. To request an invitation, please contact Tammy Cummings at 727-567-5056 or tammy.cummings@raymondjames.com.

rjgovernmentbanking.com

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